

FARM, RANCH, AND RECREATIONAL MANAGEMENT



LAND MANAGEMENT TEAM



Jordan Maassen and Angie Blagdon

Grandpa Gary Greder giving some On-The-Job Training to Grandson Jordan Maassen.



In an effort to expand our formal offerings to our clientele, Lashley Land and Recreational Brokers has brought under our umbrella Circle G Ag Real Estate a firm owned and operated by Grandfather/Grandson team Gary Greder and Jordan Maassen. Gary had long provided the most professional, informative, loyal and dedicated farm and ranch management services in the State of Nebraska. Jordan Maassen is carrying on that tradition, having taken over the operation at Circle G for several years under the expert tutelage of his grandfather. Jordan continues this tradition under the Lashley Land roof and has available to him all the knowledge and expertise of over 100 years experience of the other agents within the company in a consultative role.

Jordan is a licensed Real Estate Associate and associate member of the American Society of Farm Managers and Rural Appraisers. (ASFMRA) Jordan grew up in Lincoln County on the family farm and ranch near Hershey. He attended the University of Nebraska-Lincoln and majored in Agronomy/Crop Production and Ag Business. Jordan brings not only his education and experience in agronomy and land management to Lashley Land, but is a valuable member of the Lashley Land sales brokerage team.

Also coming to us from Circle G is Angie Blagdon, who specializes in bookkeeping, reporting, and is integral in nearly every aspect in our Farm and Ranch Management Operations. Angie is fantastic with clients, and is beloved by them for her personal care and attention to each account. Jordan and Angie work closely with local and absentee landowners to improve their income and profitability, while providing peace of mind regarding their property ownership.

JORDAN MAASSEN

Sales Associate

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LAND MANAGEMENT TEAM



JORDAN MAASSEN



ANGIE BLAGDON

Farming today requires more than just planting, harvesting, and selling a crop to make a profit. It's a complicated business with overwhelming responsibilities and requires ever changing knowledge in agronomy, commodity markets and technology.

Ranching is demanding, labor-intensive, and requires a high degree of knowledge in animal husbandry, nutrition, grazing rotations, property improvements and veterinarian care.

Here at Lashley Land we will sit down with each individual client and discuss any short and long term goals that the client has with their land ownership. We will then conduct an onsite farm or ranch analysis and review. Upon completion of the review we will tailor a management contract to your individual wants and needs. We will then begin develop and customized management plan for your unique operation. We will work closely with the landowner to ensure a successful farm or ranch operation. Following each farm or ranch inspection a written report will be given in order to keep the client informed of the progress of each property they own. Upon conclusion of the growing season each client will receive a year-end report that highlights how the farm or ranch progressed throughout the season.

Every member of the Lashley Land team has had direct involvement in agriculture, and the combined experience, knowledge, and contacts available to landowners at Lashley Land is second to none. These resources only enhance what our farm and ranch management department can deliver to you, the landowner.

"The distinguishing difference to our family is Jordan and Angie's approach to hands on management and building a long term relationship with the landowner. It's not just a business. It is a passion and a legacy.

- The Coombe Family, Clients



MIKE LASHLEY



SCOTT SAULTS



SKIP MARLAND



APRIL GOOD



MAHAILA BOTTS



STEVE FARRIS



DON HAMPTON



JON FARLEY

RANCH MANAGEMENT

OUR RANCH MANAGEMENT TEAM

Lashley Land understands what it takes to successfully run a ranch; Our Ranch Management team has managed all types of ranches, from the short grass prairies of Western Nebraska, the vast Sandhills region to the hard canyon pasture in central Nebraska. Every ranch is different, and has different needs. It takes careful stewardship of the land and its resources to ensure it provides its optimum return for years to come.

Lashley Land's Ranch Management team can handle all major aspects of a successful livestock operation, including, but not limited to; Ranch Planning and Administration, Land Management and Tax Ready Record Keeping and Reports.



RANCH PLANNING & ADMINISTRATION

- Discuss ranch potential and goals
- Identify and evaluate current resources and operations.
- Maintain the ranch budget.
- Advise in capital improvements
- Create and maintain range management plans
- Oversee all ranch maintenance projects and purchasing of inputs
- Selection of top quality tenants and onsite ranch managers



LAND MANAGEMENT

- Oversee range land to ensure it is not being overgrazed for the current conditions
- Assure proper brush and pasture management
- Assure proper weed control measures
- Oversee cedar tree removal and property clean ups
- Assure proper conservation measures are taken to prevent erosion
- Work with various government agencies to implement programs for the ranch



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RECORDS MANAGEMENT

TAX READY RECORD KEEPING & REPORTS

- Regular financial reports
- Annual, "tax-ready" income and expense reports
- Management of livestock records
- Provide inventory and production data
- Management of employee records and payroll.

Lashley Land and Management Reconciliation Detail Period Ending 02/28/2015

Type	Date	Num	Name	Clr	Amount	Balance
Beginning Balance						44,118.87
Cleared Transactions						
Checks and Payments - 2 Items						
Check	2/11/2015	1118	Farmers Mutual of ...	X	-2,938.00	-2,938.00
Check	2/19/2015	1119	Lashley Land and R...	X	-40.88	-2,978.88
Total Checks and Payments					-2,978.88	-2,978.88
Deposits and Credits - 1 Item						
Deposit	2/19/2015			X	511.00	511.00
Total Deposits and Credits					511.00	511.00
Total Cleared Transactions					-2,467.88	-2,467.88
Cleared Balance					-2,467.88	41,650.99
Register Balance as of 02/28/2015					-2,467.88	41,650.99
Ending Balance					-2,467.88	41,650.99

Lashley Land Management Profit & Loss Detail January through December 2014

Type	Date	Num	Name	Memo	Amou	
Ordinary Income/Expense						
Income						
Corn Income						
Deposit	12/17/2014	30263...	SCOULAR COMPA...	2000bu @4.32	8,6	
Deposit	12/17/2014	30263...		1000bu @ \$4.40	4,4	
Deposit	12/17/2014	30263...		2000BU @ \$4.55	9,1	
Deposit	12/17/2014	30263...		2000BU @ \$4.77	9,5	
Deposit	12/17/2014	30263...		2000BU @ \$3.02	6,0	
Deposit	12/17/2014	30263...		1000BU @ \$3.60	3,6	
Deposit	12/17/2014	30263...		2785BU @ \$3.70	10,3	
Deposit	12/29/2014	30311...	SCOULAR COMPA...	5000.01bu @ \$3.75	18,7	
Deposit	12/31/2014	30322...	SCOULAR COMPA...	5000bu @3.75	18,7	
Deposit	12/31/2014	46700...	Gavlon	1834.11bu @ \$3.70	6,7	
Total Corn Income					95,910.82	95,910.82
Partrnage Allocation						
Deposit	03/17/2014	00031...	Hi-Line Co-op	2013 allocations	586.88	586.88
Total Partrnage Allocation					586.88	586.88
Total Income					96,497.70	96,497.70
Gross Profit					96,497.70	96,497.70
Expense						
check off						
Deposit	12/17/2014	30263...		Deposit	10.00	10.00
Deposit	12/17/2014	30263...		Deposit	5.01	15.01
Deposit	12/17/2014	30263...		Deposit	10.00	25.01
Deposit	12/17/2014	30263...		Deposit	10.00	35.01
Deposit	12/17/2014	30263...		Deposit	10.00	45.01
Deposit	12/17/2014	30263...		Deposit	5.00	50.01
Deposit	12/17/2014	30263...		Deposit	13.93	63.94
Deposit	12/29/2014	30311...		Deposit	25.02	88.96
Deposit	12/31/2014	30322...		Deposit	25.00	113.96
Deposit	12/31/2014	46700...		Deposit	9.18	123.14
Total check off					123.14	123.14
Checks						
Check	04/30/2014			Service Charge	19.40	19.40
Check	09/04/2014		DELUCE CHK	1 box checks	19.40	38.80
Total Checks					38.80	38.80
Chemicals						

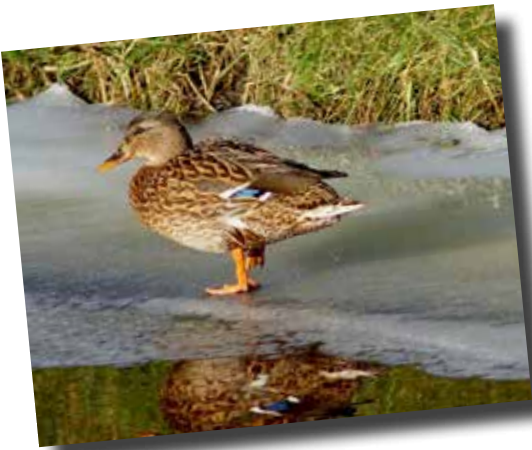
Lashley Land and Management Reconciliation Summary Period Ending 03/31/2015

	Mar 31, 15
Beginning Balance	26,280.43
Cleared Transactions	
Checks and Payments - 2 Items	-52.27
Deposits and Credits - 2 Items	652.35
Total Cleared Transactions	600.08
Cleared Balance	26,880.51
Register Balance as of 03/31/2015	26,880.51
Ending Balance	26,880.51

"We feel completely at ease, knowing that our ranch and livestock are being looked after with the same care and pride they would as if it were their own."

- Mark Peterson, Client

RECREATIONAL LAND MANAGEMENT



Properties with excellent wildlife habitat are highly desirable by hunters. Good recreational properties, particularly river bottom ground, can be very valuable, and made more so by proper development and maintenance to improve its value as a hunting destination.

Lashley Land personnel are very knowledgeable about the different types of wildlife and their preferred habitat in Nebraska. We can provide basic consultation in improving a given property, or take over complete management duties to meet a property's individual needs and the property Owner's goals.

SERVICES PROVIDED

- Mapping and planning of property by vegetation, water, and hunting potential
- Planning and development of sloughs and wetlands for waterfowl
- Development of roads and trails through thick brush to provide access to game trails and blind sites
- Recommendation on placement of blinds and feeders, and installation/construction of below ground and elevated blinds
- Planning and planting of food plots
- Selective cedar removal and brush clearing to improve grazing while maintaining good cover
- Surrogate quail or pheasant chicks on property, which can exponentially increase the bird population in the immediate area in just a few seasons
- Manage leased hunting, providing liability insurance for landowner
- Advertise available leases on behalf of landowner
- Management of income and expenses, with yearly "tax-ready" financial reports



"Lashley Land's input and instruction for installing culverts, creating trails and good places for deer blinds greatly increased the wildlife population, as well as the marketability and value of my property."

- Rod Rayburn

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FARM MANAGEMENT

SERVICES PROVIDED



- Complete marketing services including collection of funds and accounting for the crop inventory.
- Informed, profitable decisions on crop marketing and grain contracts
- Regular inspections and detailed reporting on ongoing conservation work, growing conditions, soil health, crop health, and harvest results
- Stewardship of the soil, including recommendation and implementation of soil conservation tillage
- Careful selection of seed varieties, fertilizer, chemicals, and crop rotation
- Capital improvement recommendations, crop planning, and analysis of probable profitability of different crops
- Recommendations on lease types, lease terms, top operator selection, and lease negotiations
- Estimation and reservation of storage space with area elevators
- Regular financial statements itemizing all income and expense items with cash flow projections
- Annual “tax-ready” financial statements.
- Maintenance of farm checking accounts for all income and expenses
- Advising on building, liability, personal property, multi-peril and crop hail insurance
- Handling of all government farm program participation
- Applicable farm organization memberships and dues.

“We have worked with Gary Greder since 1977, and in recent years, Jordan Maassen, Gary’s grandson, as our farm and ranch management team. This team took our 640 acres, which was barely profitable, and guided its development into a successful enterprise of four center-pivots. We immediately saw a substantial profit after development, and Jordan’s continual input has ensured our annual profitability.”

-Elwin Murray, Client



THE LAND EXPERTS YOU CAN TRUST

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Mahaila Botts, Steve Farris, Don Hampton, Dina Denton,
Jon Farley, Liz Skov and Amy Johnston

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